# **QUARTERLY REPORT**

LICENSEE TRUMP PLAZA ASSOCIATES

# FOR THE QUARTER ENDED MARCH 31, 2001

TO THE CASINO CONTROL COMMISSION OF THE STATE OF NEW JERSEY



### **BALANCE SHEETS**

AS OF MARCH 31, 2001 AND 2000

#### (UNAUDITED) (\$ IN THOUSANDS)

LINE	DESCRIPTION	2001	2000
(a)	(b)	(c)	(d)
	ASSETS		
	Current Assets:	621.402	610.247
1	Cash and Cash Equivalents	\$21.483	\$19.247
2	Short-Term Investments		
	Receivables and Patrons' Checks (Net of Allowance for	15,170	11.994
3	Doubtful Accounts - 2001, \$4,601; 2000, \$3,198 )	1,891	1,866
4	Inventories	2,053	1,447
5	Prepaid Expenses and Other Current Assets	2.033	1,447
	Total Current Assets	40.597	34,554
6	Total Current Assets	40.377	54,554
-	Investments, Advances, and Receivables	7,556	8,053
7	Property and Equipment - Gross	624,936	623,173
8	Less: Accumulated Depreciation and Amortization	(229.863)	(215,762)
10	Property and Equipment - Net	395,073	407,411
11	Other AssetsNote 4	16,076	17,486
.,	Office Association		
12	Total Assets	\$459,302	\$467,504
	LIABILITIES AND EQUITY		
	·		
	Current Liabilities:		
13	Accounts Payable	\$14,777	\$10,125
14	Notes Payable	105	253
	Current Portion of Long-Term Debt:		
15	Due to Affiliates		
16	OtherNote 5	2.512	2,228
17	Income Taxes Payable and Accrued		· · · · · · · · · · · · · · · · · · ·
18	Other Accrued Expenses	56,043	43,873
19	Other Current LiabilitiesNote 3	27,287	28,662
20	Total Current Liabilities	100,724	85,141
	Long-Term Debt:	400,000	400.000
21	Due to Affiliates	400,000	400,000
22	OtherNote 5	2.871	3.278
23	Deferred Credits	3.822	3,822
24	Other Liabilities	3.022	3,022
1.23	Communicus and Contingencies		
26	Total Liabilities	507,417	492,241
20	Total Diagritus.	307,417	472,241
27	Stockholders', Partners', or Proprietor's Equity	(48,115)	(24,737
<u> </u>	Stephen Stephe	(40.113)	(27,737
28	Total Liabilities and Equity	\$459,302	\$467.504

The accompanying notes are an integral part of the financial statements. Valid comparisons cannot be made without using information contained in the notes.

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#### TRADING NAME OF LICENSEE TRUMP PLAZA HOTEL & CASINO

## STATEMENTS OF INCOME

FOR THE THREE MONTHS ENDED MARCH 31, 2001 AND 2000

#### (UNAUDITED) (\$ IN THOUSANDS)

LINE DESCRIPTION (a) (b):	2001 (c)	2000 (प्र)
Revenue:		
Casino	\$80,345	\$77,603
Rooms	5.472	5,499
Food and Boverage	9,955	10,055
Other	2,028	2.200
Total Revenue	97,800	95,357
Less: Promotional Allowances	12,000	11,847
7 Net Revenue	85,800	83.510
Costs and Expenses:		
Cost of Goods and Services	46,598	43,596
Selling, General, and Administrative	24,684	25,082
Provision for Doubtful Accounts	804	417
Total Costs and Expenses	72,086	69,095
33 Gross Operating Profit	13,714	14,415
Depreciation and Amortization	4,100	4,449
Charges from Affiliates Other than Interest:		
Management Fees		
Other	1,679	2,404
Income (Loss) from Operations	7,935	7,562
Other Income (Expenses):		
Interest (Expense) - Affiliates	(11,613)	(11,851)
Interest (Expense) - External	(202)	(53)
Investment Alternative Tax and Related Income (Expense) - Net	(631)	(329)
Nonoperating Income (Expense) - Net	125	(367)
Total Other Income (Expenses)	(12,321)	(12,600)
22 Income (Loss) Before Income Taxes and Extraordinary Items	(4,386)	(5,038)
Provision (Credit) for Income Taxes	. 2.	
Income (Loss) Before Extraordinary Items	(4,388)	(5,038)
Extraordingry Items (Net of Income Taxes -		
25 20_, \$ ; 20_, \$ )		
Z6 Net Income (Loss)	(\$4,388)	(\$5.038)

The accompanying notes are an integral part of the financial statements. Valid comparisons cannot be made without using information contained in the notes.

## STATEMENTS OF CHANGES IN PARTNERS' OR PROPRIETOR'S EQUITY

FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2000 AND THE THREE MONTHS ENDED MARCH 31, 2001

(UNAUDITED)
(\$ IN THOUSANDS)

Line	Description (b)	Contributed Capital (c)	Accumulated Earnings (Deficit) (d)	Capital Withdrawals (e)	Total Equity (Deficit) (f)
1	Balance, December 31, 1999	\$204,124	(\$135,935)	(\$87,889)	(\$19,700)
2 3 4	Net Income (Loss) - 2000		(24.027)		(24,027)
5 6 7	Partnership Distributions				
<u>8</u> 9					
10	Balance, December 31, 2000	204,124	(159,962)	(87.889)	(43,727)
11	Net Income (Loss) - 2001		(4,388)		(4.388)
13 14 15	Capital Withdrawals  Partnership Distributions  Prior Period Adjustments				
16 17 18		. 8			
19	Balance, March 31, 2001	**	(\$164.350)	(\$87,889)	(\$48,115)

The accompanying notes are an integral part of the financial statements.

Valid comparisons cannot be made without using information contained in the notes.

\*Amount revised to comply with current year presentations.

### STATEMENTS OF CASH FLOWS

#### FOR THE THREE MONTHS ENDED MARCH 31, 2001 AND 2000

# (UNAUDITED) (\$ IN THOUSANDS)

LINE	DESCRIPTION	2001	2000	
(a)	(b)	(c)	(d)	
1	NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$3,152	\$4.985	
	CASH FLOWS FROM INVESTING ACTIVITIES:			
2	Purchase of Short-Term Investment Securities		į	
3	Proceeds from the Sale of Short-Term Investment Securities			
4	Cash Outflows for Property and Equipment	(260)	(1.199)	
5	Proceeds from Disposition of Property and Equipment			
6	Purchase of Casino Reinvestment Obligations	(844)	(881)	
7	Purchase of Other Investments and Loans/Advances made	(1.816)	(7.824)	
	Proceeds from Disposal of Investments and Collection			
8	of Advances and Long-Term Receivables			
9	Cash Outflows to Acquire Business Entities			
10				
11				
12	Net Cash Provided (Used) By Investing Activities	(2,920)	(9.904)	
	CASH FLOWS FROM FINANCING ACTIVITIES:	, [		
13	Cash Proceeds from Issuance of Short-Term Debt	139	78	
14	Payments to Settle Short-Term Debt	(695)	(968)	
15	Cash Proceeds from Issuance of Long-Term Debt			
16	Costs of Issuing Debt			
17	Payments to Settle Long-Term Debt			
18	Cash Proceeds from Issuing Stock or Capital Contributions			
19	Purchases of Treasury Stock			
20	Payments of Dividends or Capital Withdrawals			
21				
22				
23	Net Cash Provided (Used) By Financing Activities	(556)	(890)	
24	Net Increase (Decrease) in Cash and Cash Equivalents	(324)	(5,809)	
25	Cash and Cash Equivalents at Beginning of Period	21,807	25,056	
26	Cash and Cash Equivalents at End of Period	\$21,483	\$19.247	

	CASH PAID DURING PERIOD FOR:			
27	Interest (Net of Amount Capitalized)	\$209	\$254	*
28	Income Taxes	\$	\$	1

The accompanying notes are an integral part of the financial statements.

Valid comparisons cannot be made without using information contained in the notes.

\*Amount revised to comply with current year presentation.

## STATEMENTS OF CASH FLOWS

#### FOR THE THREE MONTHS ENDED MARCH 31, 2001 AND 2000

## (UNAUDITED) (\$ IN THOUSANDS)

LINE	DESCRIPTION	2001	2000	
(a)	(b)	(c)	(d)	
	NET CASH FLOWS FROM OPERATING ACTIVITIES:			
29	Net Income (Loss)	(\$4,388)	(\$5,038)	
	Noncash Items Included in Income and Cash Items			
	Excluded from Income:			
30	Depreciation and Amortization of Property and Equipment	4,033	4.381	
31	Amortization of Other Assets	67	68	
32	Amortization of Debt Discount or Premium			
33	Deferred Income Taxes - Current			
34	Deferred Income Taxes - Noncurrent			
35	(Gain) Loss on Disposition of Property and Equipment			
36	(Gain) Loss on Casino Reinvestment Obligations	631	329	
37	(Gain) Loss from Other Investment Activities			
	Net (Increase) Decrease in Receivables and Patrons'			
38	Checks	(2,306)	(728)	
39	Net (Increase) Decrease in Inventories	3	130	
40	Net (Increase) Decrease in Other Current Assets	560	625	
41	Net (Increase) Decrease in Other Assets	27	584	
42	Net Increase (Decrease) in Accounts Payable	589	4,168	
	Net Increase (Decrease) in Other Current Liabilities			
43	Excluding Debt	3,936	466	
	Net Increase (Decrease) in Other Noncurrent Liabilities			
44	Excluding Debt			
45				
46				
47	Net Cash Provided (Used) By Operating Activities	\$3,152	\$4,985	

#### SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

	ACQUISITION OF PROPERTY AND EQUIPMENT:		
48	Additions to Property and Equipment.	(\$338)	(\$1,199)
49	Less: Capital Lease Obligations Incurred	78	
50	Cash Outflows for Property and Equipment	(\$260)	(\$1.199)
	ACQUISITION OF BUSINESS ENTITIES:		
51	Property and Equipment Acquired	\$	\$
52	Goodwill Acquired		
	Net Assets Acquired Other than Cash, Goodwill, and		
53	Property and Equipment		
54	Long-Term Debt Assumed		
55	Issuance of Stock or Capital Invested		
56	Cash Outflows to Acquire Business Entities	\$	\$
	STOCK ISSUED OR CAPITAL CONTRIBUTIONS:		
57	Total Issuances of Stock or Capital Contributions	\$	\$
58	Less: Issuances to Settle Long-Term Debt		
59	Consideration in Acquisition of Business Entities	· · · · · · · · · · · · · · · · · · ·	
60	Cash Proceeds from Issuing Stock or Capital Contributions	\$	\$

The accompanying notes are an integral part of the financial statements. Valid comparisons cannot be made without using information contained in the notes.

# SCHEDULE OF PROMOTIONAL EXPENSES AND ALLOWANCES

(\$ IN THOUSANDS)

#### FOR THE THREE MONTHS ENDED MARCH 31, 2001

	ſ	Promotional .	Allowances	Promotiona	l Expenses
Line (a)	(b)	Number of Recipients (c)	Dollar Amount (d)	Number of Recipients (e)	Dollar Amount (f)
1	Rooms	55,573	\$4.175	179	\$13
2	Food	316,831	4,810		
3	Beverage	631,928	2,528		
4	Travel			6,960	1,044
5	Bus Program Cash			152.933	2,488
6	Other Cash Complimentaries			478,685	9,574
7	Entertainment	897	41	190	8
8	Retail & Non-Cash Gifts			12	I
9	Parking		ς		
10	Other	44,594	446	19,750	198
11	Total	1,049,823	\$12,000	658,709	\$13,326

# TRUMP PLAZA ASSOCIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

#### (1) Organization and Operations

The accompanying financial statements include those of Trump Plaza Associates, a New Jersey general partnership ("Plaza Associates"), which owns and operates the Trump Plaza Hotel and Casino located in Atlantic City, New Jersey ("Trump Plaza").

Plaza Associates was organized in June 1982 as a general partnership under the laws of the State of New Jersey for the purpose of acquiring, completing the construction of and operating Trump Plaza.

The industry in which Trump Plaza operates is subject to intense competition and regulatory review.

The accompanying financial statements have been prepared by Plaza Associates without audit. In the opinion of Plaza Associates, all adjustments, consisting of only normal recurring adjustments, necessary to present fairly the financial position, results of operations and changes in cash flows for the period presented, have been made.

The accompanying financial statements have been prepared by Plaza Associates pursuant to the rules and regulations of the Casino Control Commission of the State of New Jersey (the "CCC"). Accordingly, certain information and note disclosures normally included in the financial statements prepared in conformity with generally accepted account principles have been omitted.

These financial statements should be read in conjunction with the financial statements and notes thereto included in Plaza Associates' quarterly report for the period ended December 31, 2000 as filed with the CCC. Certain reclassifications have been made to conform prior year financial information with the current year presentation.

The casino industry in Atlantic City is seasonal in nature; accordingly, the results of operations for the three months ending March 31, 2001 are not necessarily indicative of the operating results for a full year.

#### (2) Non-Operating Income (Expense) - net

On October 4, 1999, THCR closed Trump World's Fair. The estimated cost of closing Trump World's Fair is \$124,773,000 which includes \$97,134,000 for the writedown of the net book value of the assets and \$27,639,000 of costs incurred and to be incurred in connection with the closing and demolition of the building. Included in Other Accrued Expenses at March 31, 2001, is \$13,267,000 of these costs.

# TRUMP PLAZA ASSOCIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

#### (3) Charges From Affiliates

Three Months Ended March 31, 2001 2000

March 21

Trump Casino Services allocation

\$1,679,000

\$2,404,000

Trump Casino Services, L.L.C. ("TCS"), a New Jersey limited liability company was formed on June 27, 1996 for the purpose of realizing cost savings and operational synergies by consolidating certain administrative functions of, and providing certain services to Trump's Castle Associates, Trump Taj Mahal Associates and Plaza Associates. Effective December 31, 2000, TCS was merged into Trump Taj Mahal Associates, and the obligations and administrative duties and responsibilities of TCS were assumed by Trump Administration, a division of Trump Taj Mahal Associates ("Trump Administration"). Management believes that Trump Administration's services will continue to result in substantial cost savings and operational synergies.

Advances due from/(to) affiliates

	March 31,	
	<u>2001</u>	<u> 2000</u>
Trump Atlantic City Associates	\$(10,225,000)	\$(15,083,000)
Trump's Casino Services, L.L.C.	(6,437,000)	(4,427,000)
Trump Hotels & Casino Resorts, Inc.	(4,380,000)	(56,000)
Trump Taj Mahal Associates.	457,000	547,000
Trump's Castle Associates	(10,000)	311,000
Trump Organization	<u>201,000</u>	(35,000)
	<u>\$(20,394,000)</u>	<u>\$(22,692,000)</u>

#### (4) Other Assets

Plaza Associates is appealing a real estate tax assessment by the City of Atlantic City. Included in Other Assets is \$8,014,000 which Plaza Associates estimates will be recoverable on the settlement of the appeal.

#### (5) Long-Term Debt

Long-Term Debt - Due to Affiliates

March 31,

2001 2000

11 1/4% Mortgage Note, interest payable semi-annually, maturing in 2006 \$400,000,000 \$400,000,000

# TRUMP PLAZA ASSOCIATES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

### (5) Long-Term Debt - continued

Long Term Debt - Other

•	March 31,	
	<u> 2001</u>	<u>2000</u>
Mortgage Notes payable in monthly installments, including interest, with interest rates ranging from 8.5%. The note is due in the year 2012 and is secured by certain real property.	\$1,216,000	\$ 1,281,000
Other notes with interest rates ranging from 7.9%		
to 11.5%, principal and interest payable monthly,		
secured by equipment.	<u>4,167,000</u>	4,225,000
	5,383,000	5,506,000
Less current maturities	2,512,000	2,228,000
	<u>\$2,871,000</u>	<u>\$3,278,000</u>

### STATEMENT OF CONFORMITY, ACCURACY AND COMPLIANCE

NEW JERSEY :

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COUNTY	OF	ATLANTIC:	
Theresa G Name	<u>lebocki,</u> being	g sworn according to	law upon my oath deposes and says:
1.	I have exami	ined this Quarterly Ro	eport.
2.	conformity v		his Quarterly Report has been prepared in rol Commission's Quarterly Report Instructions
3.	To the best of is accurate.	of my knowledge and	belief, the information contained in this report
4.	Report has re	emained in complian	belief, the licensee submitting this Quarterly ce with the financial stability regulations b)1-5 during the quarter.
			Signature
			Vice President - Finance Title
			4954-11 License Number
			On Behalf of:
			Trump Plaza Associates Casino Licensee

STATE OF